

### SCHÜCO EXPANDS TO MEET INCREASED DEMAND FOR ITS SYSTEMS

Five years of soaring demand for all types of Schüco systems including its range of solar energy and photovoltaic products, has led to Schüco UK undertaking its biggest-ever expansion. The goal is to ensure that the quality of its service to UK customers continues to match the quality of its systems.

The 'Schüco Means Business' initiative is being rolled out right across the company and represents a major investment in both people and operating systems. The company has recruited more staff and strengthened its service offering especially in its sales, sales administration and estimating teams. The aim is to make certain that team members have the time to deal fully with the needs of their increasing customer base.

In addition, the company is substantially increasing the volume of stock held in its modern central warehouse in Milton Keynes. This facility now holds 800 tonnes of systems-components so ensuring even faster and more efficient deliveries. Schüco is expanding its fleet of lorries and trailers to cope with the increased demand.

Schüco has also just completed the Network Centre, a huge new permanent exhibition facility at its Milton Keynes HQ. Believed to be the biggest exhibition of curtain walling and window systems in the UK, the Network Centre also showcases the company's range of aluminium louvre blades and its rapidly expanding portfolio of solar products.

It is envisaged that the Centre will additionally be used for seminars and presentations both by Schüco and by the network of clients and customers, such as fabricators, architects and specifiers, with whom it does business.

On the façade system side, the company has also expanded its range in order to compete effectively in the more cost-driven end of the market and the work of its technical advisory team in Milton Keynes is now being mirrored by a newly-

established project office in London. This effectively doubles Schüco's national technical support capacity and will help to reinforce its market dominance.

All in all, 'Schüco Means Business' demonstrates Schüco's very positive attitude to its UK customers and its faith in the continued resilience of the UK market.

Further information about 'Schüco Means Business' and the company's expansion plans is available from the Marketing Department, Schüco International, Whitehall Avenue, Kingston, Milton Keynes MK10 0AL, tel: 01908 282111; e-mail: [info@schueco.com](mailto:info@schueco.com) or visit the website: [www.schueco.co.uk](http://www.schueco.co.uk)

**ENDS**

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